# Q1, FY 09/10 (The 64th Term) Financial Result Digest 

# (7) TAIYO INK MFG. CO., LTD. <br> August 10, 2009 

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( $¥$ millions)

| Article | Q1,FY 08/09 <br> Actual | Q1,FY 09/10 <br> Actual | Diff. | Change in \% |
| :--- | ---: | ---: | ---: | ---: |
| Sales | 10,096 | 7,749 | $(2,348)$ | $(23.3 \%)$ |
| Cost of Sales | 6,745 | 5,336 | $(1,409)$ | $(20.9 \%)$ |
| Gross Profit | 3,351 | 2,412 | $(938)$ | $(28.0 \%)$ |
| Sales and G\&A <br> Expenses | 1,763 | 1,496 | $(266)$ | $(15.1 \%)$ |
| Ope. Income | 1,588 | 916 | $(672)$ | $(42.3 \%)$ |
| Ordinary Income | 1,946 | 862 | $(1,084)$ | $(55.7 \%)$ |
| Net Income AT | 1,185 | 199 | $(986)$ | $(83.2 \%)$ |

Breakdown of Sales by Product Line
To be a Company Full of Dreams (1) TAIYO INK MFG.CO., LTD.
( $¥$ millions)

| Article | Q1 <br> FY 08/09 <br> Actual | Q1 <br> FY 09/10 <br> Actual | Diff. | Change in \% |
| :--- | ---: | ---: | ---: | ---: |
| Total | 10,096 | 7,749 | $(2,348)$ | $(23.3 \%)$ |
| PWB | 7,876 | 6,329 | $(1,548)$ | $(19.7 \%)$ |
| Rigid | 6,004 | 4,709 | $(1,296)$ | $(21.6 \%)$ |
| PKG \& FPC | 1,567 | 1,403 | $(164)$ | $(10.4 \%)$ |
| Build Up | 305 | 216 | $(89)$ | $(29.1 \%)$ |
| FPD | 1,914 | 1,203 | $(711)$ | $(37.1 \%)$ |
| Others | 306 | 216 | $(90)$ | $(29.4 \%)$ |

## Quarterly Trend (Consolidated) ${ }^{\text {Tobee Company F Fill of oframs }}$ © TAIYO INK MFG.CO., LTD.



## Performance Digest for Q1, FY 09/10

1. Negative impact of Yen appreciation:
(Q1 FY 08/09)
1USD=JPY104.13 $\quad \rightarrow \quad($ Q1 FY 09/10)
JPY97.13
2. PWB Materials:
(1) Product sales showed signs of recovery for almost all product fields \& regions since the FY began. However, they still remain at low levels compared with the same period of the previous FY.
(2) Sales in Chinese market contributed to group sales.
3. FPD Materials:
(1) A slight recovery was seen since the start of the FY. However, sales was significantly down from the same period of the previous FY.
(2) Drop in the average sales unit prices due to a fall in the silver price \& Yen appreciation.
(¥ Millions)

|  | Q1 <br> Actual | Interim <br> Projected | Q3 | Full Year <br> Projected |
| :---: | ---: | ---: | :---: | ---: |
| FY 09/10 | 7,749 | 15,500 | - | 32,000 |
| Sales | $24.2 \%$ | $48.4 \%$ | - | $100.0 \%$ |
| FY 09/10 | 916 | 1,800 | - | 4,000 |
| Ope. Income | $22.9 \%$ | $48.6 \%$ | - | $100.0 \%$ |


| FY 08/09 | 10,096 | 20,787 | 27,063 | 32,614 |
| :---: | ---: | ---: | ---: | ---: |
| Sales | $31.0 \%$ | $63.7 \%$ | $83.0 \%$ | $100.0 \%$ |
| FY 08/09 | 1,588 | 3,368 | 3,303 | 3,332 |
| Ope. Income | $47.7 \%$ | $101.1 \%$ | $99.1 \%$ | $100.0 \%$ |

## Projected Sales (Consolidated)

( $¥$ billions)


## Projection for FY 09/10

(¥ billions)


## Capital Expenditure and Depreciation

( $¥$ billions)

|  |  | FY 05/06 <br> Actual | FY 06/07 <br> Actual | FY 07/08 <br> Actual | FY 08/09 <br> Actual | FY 09/10 <br> Projected |
| :---: | :---: | :---: | ---: | ---: | ---: | ---: |
| Conso <br> lidated | Annual <br> CapEx. | 0.9 | 1.1 | 1.2 | 1.2 | 0.4 |
|  | Annual <br> Depre. | 1.7 | 1.6 | 1.5 | 1.4 | 1.2 |

