

Consolidated Financial Result Digest FY12/13 Third Quarter



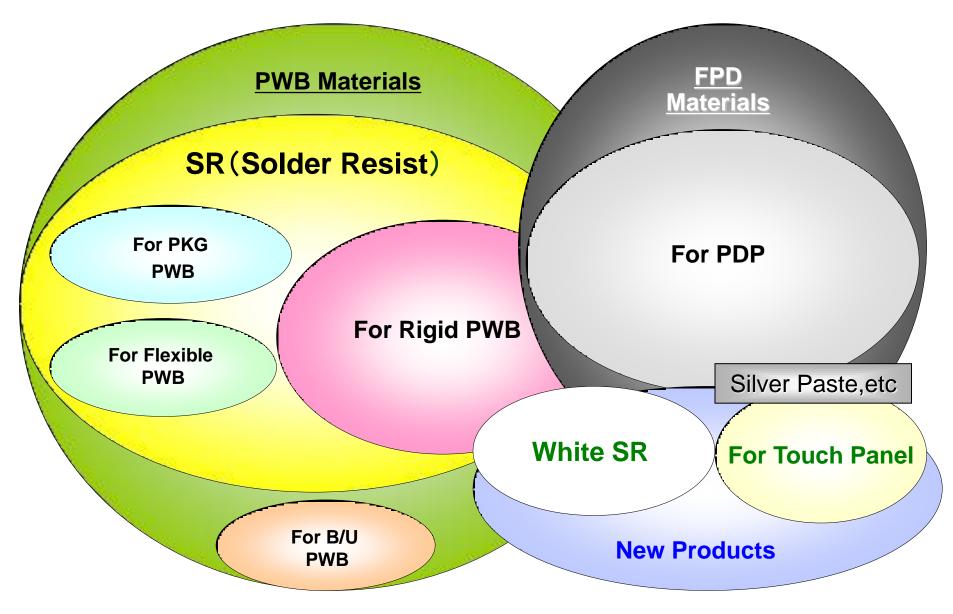
February 14, 2013



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Classification



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Word	Implication	
"PWB Materials" (Printed Wiring Board)	Chemical Products for Printed Wiring Boards	
"FPD Materials" (Flat Panel Display)	Chemical Products for Flat Panel Display Panels	
"PDP Materials" (Plasma Display Panel)	Chemical Products for Plasma Display Panels	
"SR"	Solder Resist Ink or Solder Mask	
"PKG Materials" (Package)	Chemical Products for IC Package Substrates	

FY 12/13 Third Quarter – Actuals

FY 12/13 Q3 (Actuals)

(JPY millions)

Items	FY 11/12 Q3	FY 12/13 Q3	Diff.	Change in %
Sales	30,830	27,669	(3,160)	(10.3%)
Ope. Income	3,374	3,485	111	3.3%
Ordinary Income	3,344	3,737	392	11.7%
Net Income	1,911	2,517	605	31.7%
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JPY/USD	79.17	80.42	1.25	-

Performance Digest for FY 12/13 Q3

PWB materials

-Sales amount increased due to the healthy sales of

high-functionality products.

- Total sales volume was similar to the same period of the last year.
- •Ave. Selling price increased by 3% from the same period of the last year.

□FPD materials

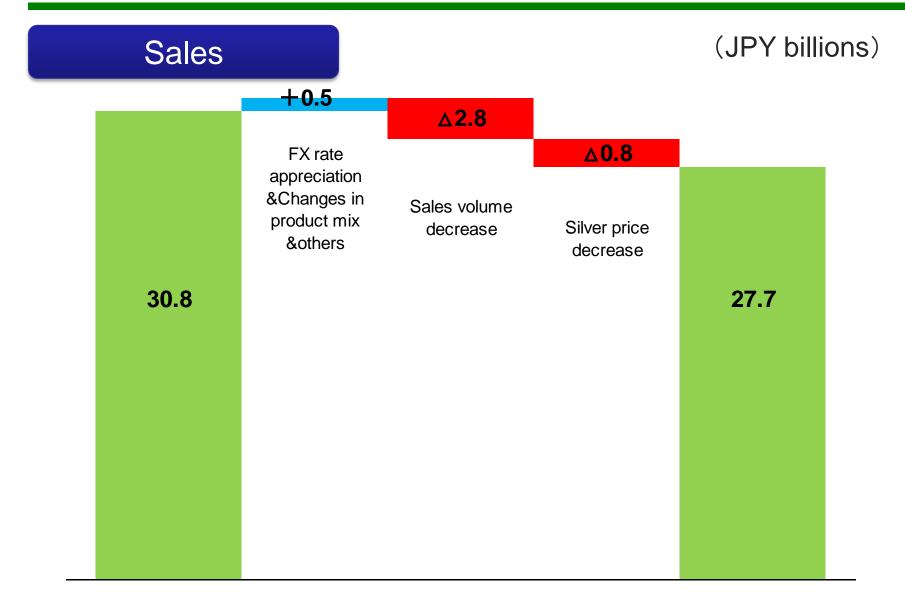
Sales volume decreased drastically year-on-year due to

the market shrinkage.

•Ave. selling price fell by 13% due to the decrease of the price of silver from the last year.

Factors of sales decrease

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FY11/12 Q3 Actuals

FY12/13 Q3 Actuals

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Factors of profit increase

Operating Income

(JPY billions)

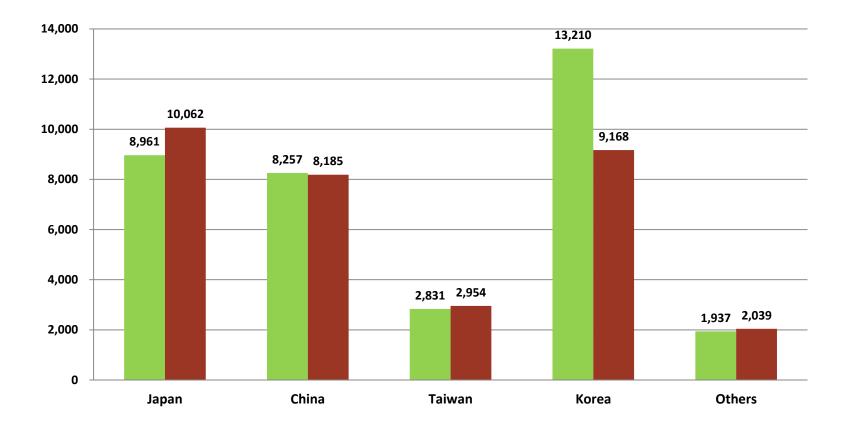
	+0.3	△0.2	
3.4	FX rate appreciation &others	Sales volume decrease	3.5

FY11/12 Q3 Actuals

FY12/13 Q3 Actuals

Sales by segment

(JPY millions)



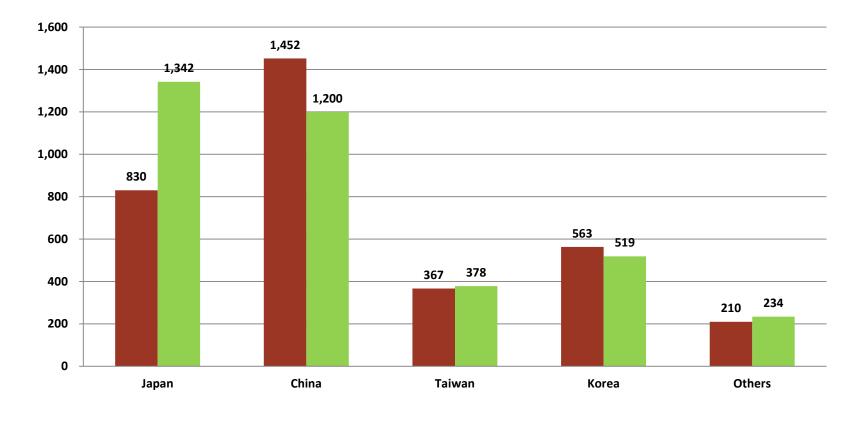
FY11/12 Q3 Actuals

FY12/13 Q3 Actuals



Income by segment

(JPY millions)

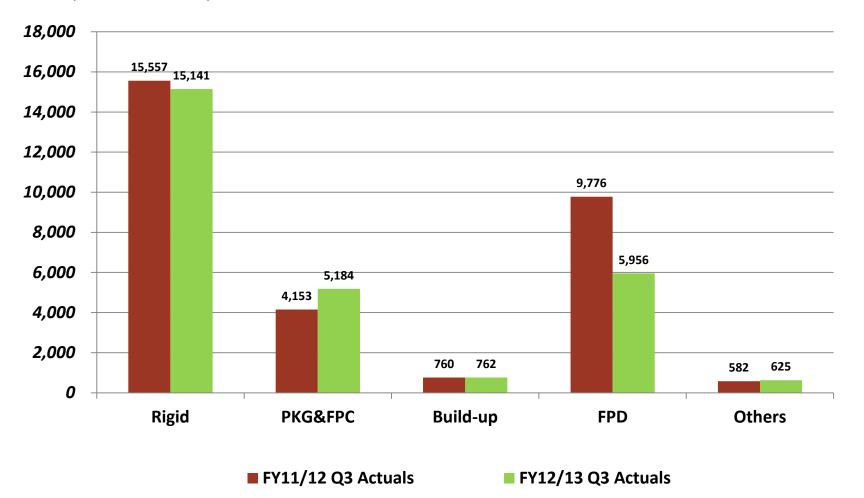


FY11/12 Q3 Actuals

FY12/13 Q3 Actuals

Sales by product line

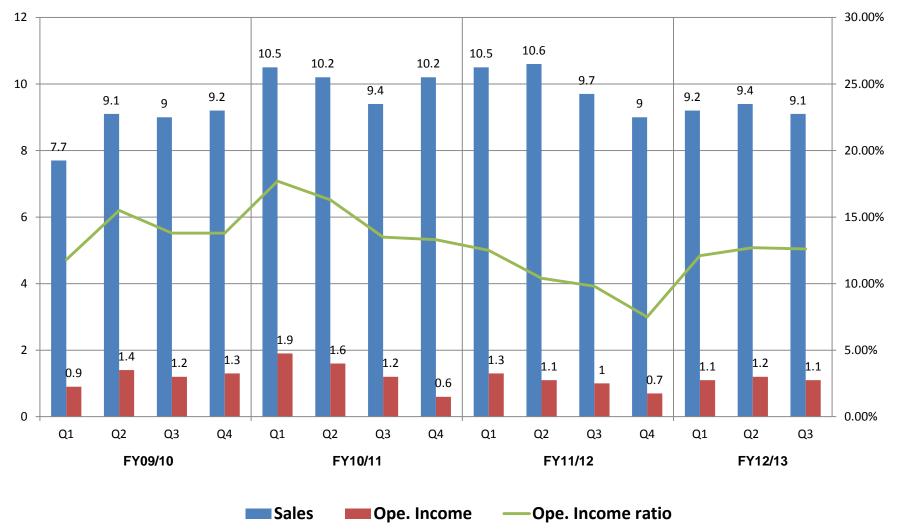
(JPY millions)



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Quarterly financial results

(JPY billions)



Yearly Financial Results

(JPY billions)

