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# Consolidated Financial Result Digest

## FY2017 Q3 (Fiscal Year Ended March 31, 2017)

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TAIYO HOLDINGS CO., LTD

January 24, 2017



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## 1

## Terminology

Term	Definition
PWB	Printed wiring boards
SR	“Solder resist ink” or “solder mask”
PKG	Semiconductor packages

## 2

## Classification of product

Group	Category		Type	Remarks
PWB insulating materials	Rigid	high-end	Liquid	<ul style="list-style-type: none"> <li>•SR materials for insulation and surface protection use</li> </ul>
		regular		
	PKG		Liquid/Dry Film	
	FPC		Liquid/Dry Film	
	Build-up		Liquid/Dry Film	
Other related products	Other		Liquid	<ul style="list-style-type: none"> <li>•marking, etching, plating materials</li> <li>•flux, solvent etc.</li> <li>•conductive silver paste</li> </ul>

1

**Depreciation of the yen against U.S. dollar**

\*Estimated exchange rate:1USD=105yen / Actual exchange rate : 1USD=108yen

2

**A year-on-year slight increase in FY2017 Q3 sales volume**

3

**Increased costs due to completion of Kitakyushu Plant in September 2015**

4

**Book value of headquarters land and buildings that expected to be idled in connection with the launch of consolidating and relocating management functions written down to real estate appraisal value ( Impairment loss amount: 1,019 million yen)**

5

**Revision to consolidated earnings forecasts for FY2017**

4

## FY2017 Q3 Consolidated financial results

## Results summary

JPY millions

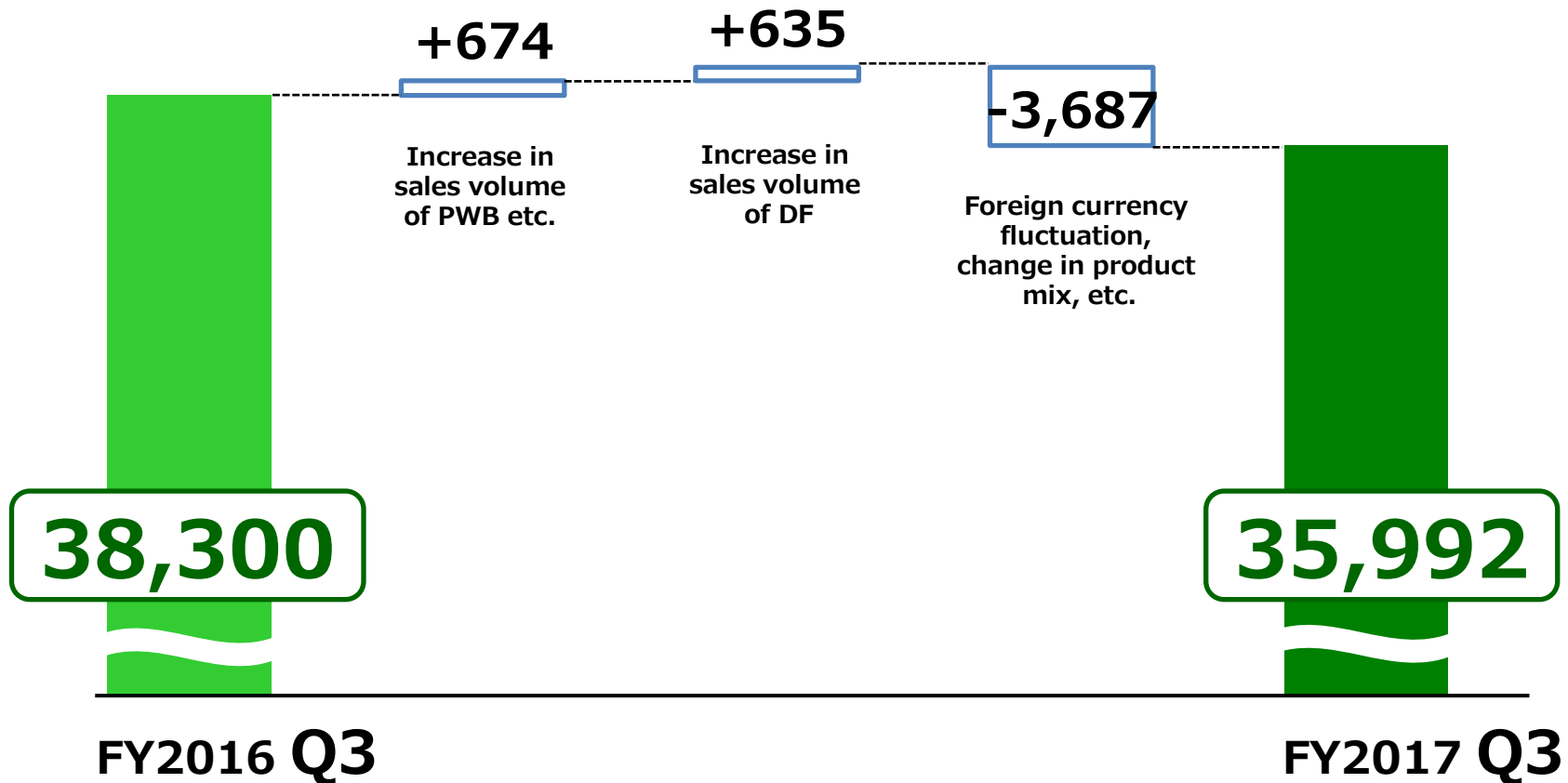
	FY2016 Q3	FY2017 Q3	YoY	%	FY2017 forecasts (revision)	progress rate
Net sales	38,300	<b>35,922</b>	-2,378	-6%	47,000	76%
Operating income	8,646	<b>7,188</b>	-1,458	-17%	9,000	80%
Ordinary income	8,831	<b>7,302</b>	-1,529	-17%	9,200	79%
Net income	6,226	<b>4,635</b>	-1,591	-26%	6,200	75%
Exchange rate of JPY/USD	121	108	-13	-11%	109	

Please see No.10 for further details on revision of FY2017 earnings forecasts

# 5 FY2017 Q3 Net sales (YoY)

## Analysis of net sales

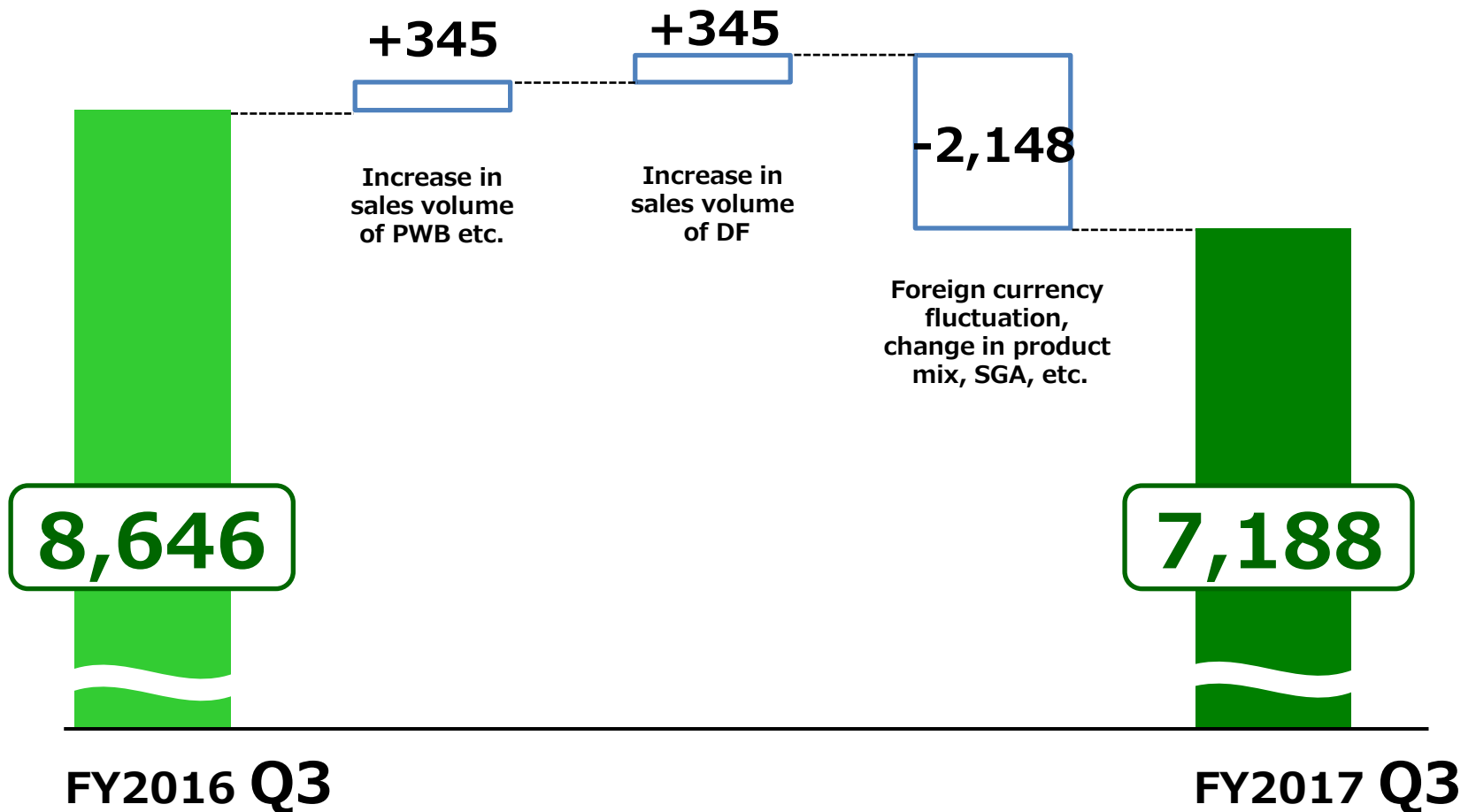
JPY millions



# 6 FY2017 Q3 Operating income (YoY)

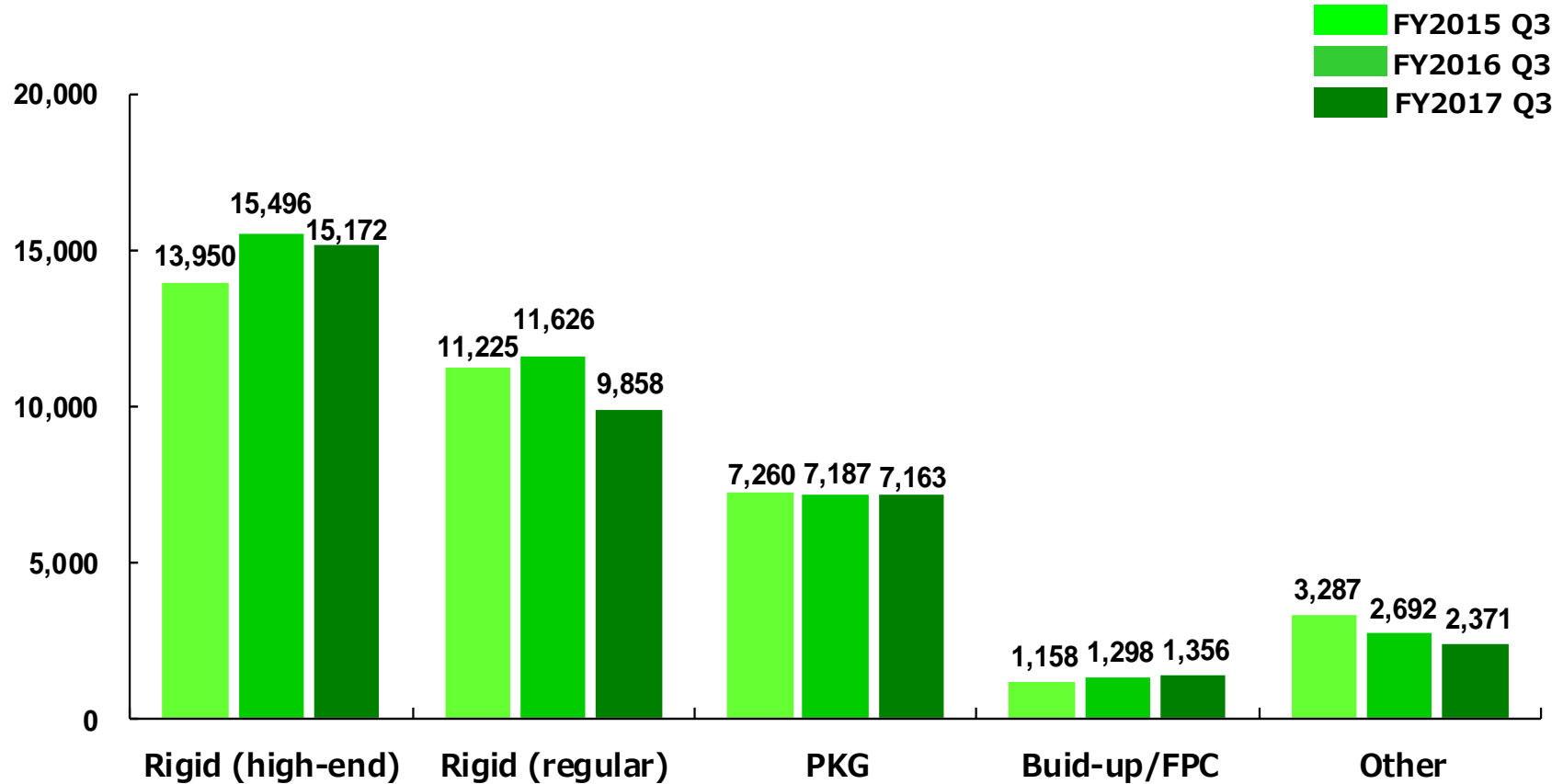
## Analysis of operating income

JPY millions



## Sales results by product group category

JPY millions



\*This category differs from the classification of "sales results by product group category" mentioned in consolidated financial results and annual securities report, etc.

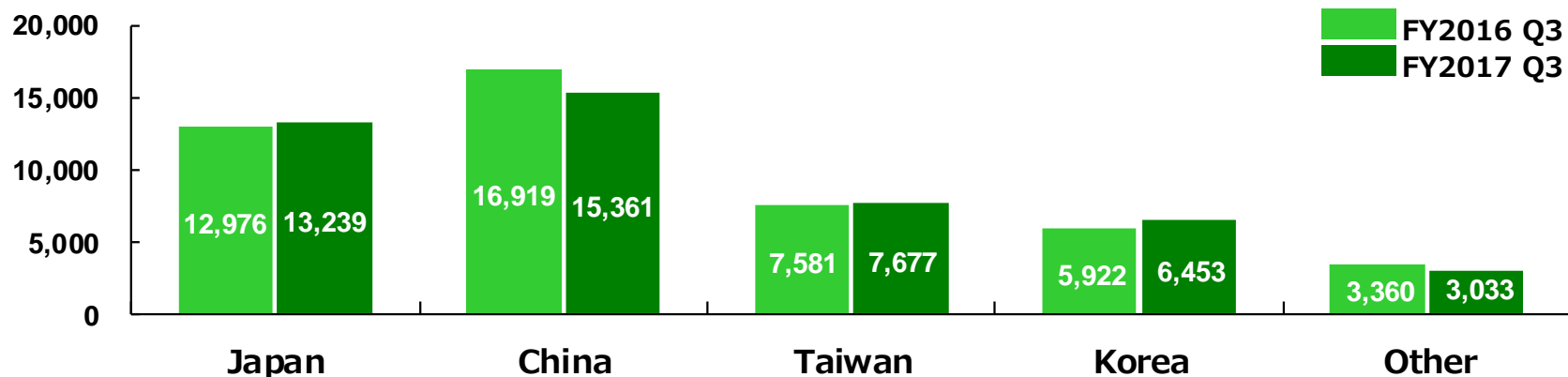


# 8 FY2017 Q3 Segment information

## Sales by segment

(including inter-segment sales or transactions)

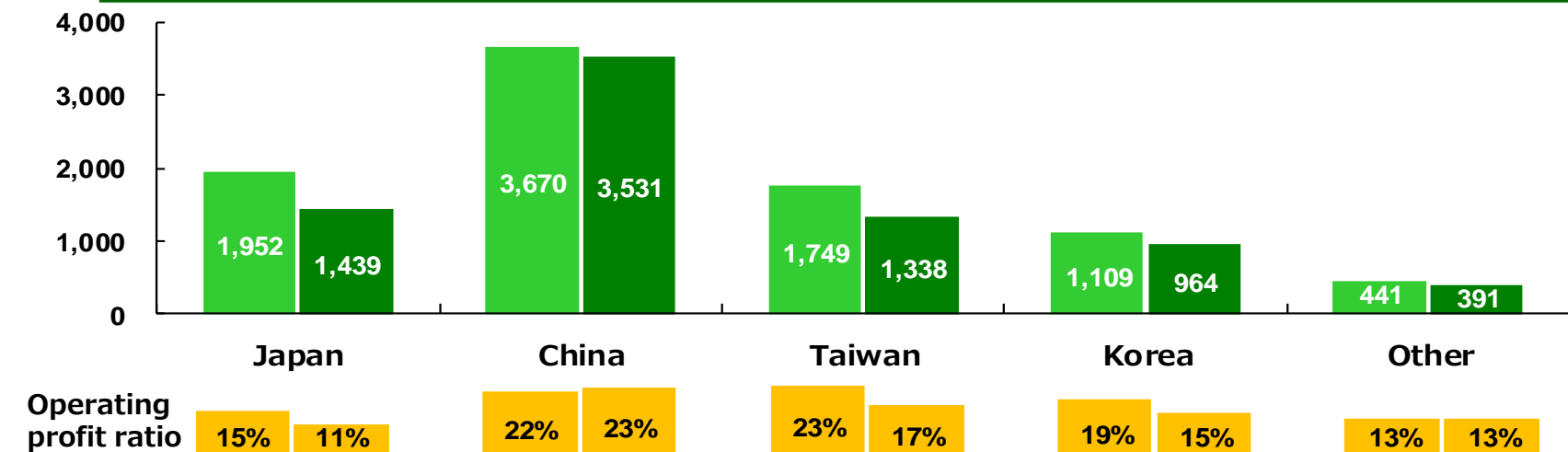
JPY millions



## Operating income by segment

(including inter-segment sales or transactions)

JPY millions

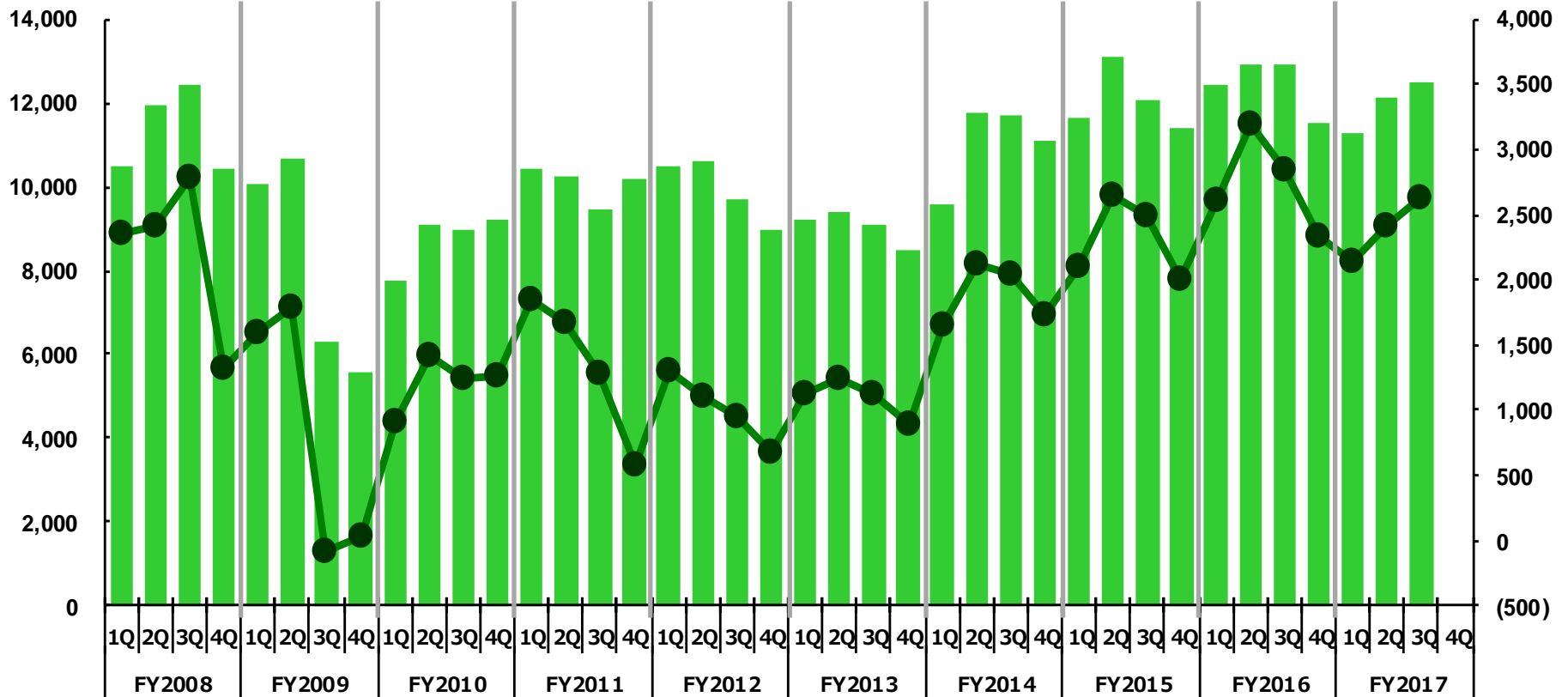


# 9 Trend of quarterly performance

## Net sales & operating income

JPY millions

Net sales (left axis)  
Operating income (right axis)



# 10 Revision to FY2017 consolidated earnings forecasts

## Forecast summary

JPY millions

	FY2017 Q3	FY2017 previous forecasts	Q3 progress rate	FY2017 <b>new</b> forecasts	rate of change	Q3 progress rate
Net sales	35,922	45,700	79%	47,000	3%	76%
Operating income	7,188	8,000	90%	9,000	13%	80%
Ordinary income	7,302	7,800	94%	9,200	18%	79%
Net income	4,635	5,500	84%	6,200	13%	75%
Exchange rate of JPY/USD	108	105		109		

In light of the higher-than-expected demand and the higher-than-anticipated depreciation of the yen, consolidated earnings for FY2017 will probably surpass the previously announced earnings forecasts on May 2, 2016, and hence the revision above.



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