# Consolidated Financial Result Digest FY2020 Q1 (Fiscal Year Ending March 31, 2020)



August 1, 2019



Any information incorporated in this document is not intended for suggestion of purchase or sale of equity share of the company. All the description and projection are based on the company's own analysis at the time of compilation, and their accuracy is not guaranteed. These data may be revised without prior announcement. The company will neither assume nor compensate any loss of anybody resulting from decision based on information provided here.





### Our Reporting Segments

### **Electronics Materials**

Manufactures, stocks and markets chemicals for PWBs and other electronic components





### Medical and Pharmaceuticals

Develops, manufactures, and markets pharmaceuticals and quasi-drugs





### Other

Manufactures and markets dyes, pigments and other chemical products, supplies renewable energy, Software development





### FY2020 Q1 Overview

- 1
- The realized average exchange rate for Q1 was JPY110.0/USD at the same level as company's projection rate.
- 2
- Sales volume of dry film for PKG remained flat YoY while that of solder resist for rigid board materials slightly declined
- 3

Taiyo INK's second production line at Kitakyushu Plant was completed on April 19<sup>th</sup>, 2019



Taiyo Pharma Tech (Takatsuki Plant) completed company registration on May 9<sup>th</sup>, 2019



## FY2020 Q1 Consolidated Financial Results

### **Result Summary**

**Unit: JPY million** 

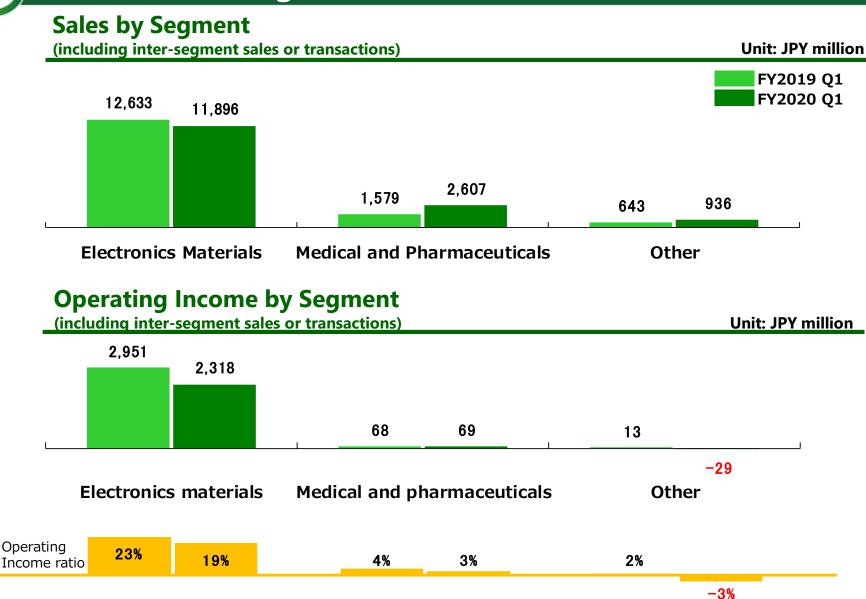
	FY2019 Q1 result	FY2020 Q1 result	YoY	%	FY2020 H1 forecast	Progress rate	FY2020 full year forecast
Net sales	14,852	15,420	+568	+4%	32,600	47%	65,000
Operating income	2,690 <sup>*</sup>	1,758	-932	-35%	4,300	41%	8,500
Ordinary income	2,668 <sup>*</sup>	1,694	-974	-37%	4,250	40%	8,400
Net income	1,863**	1,313	-550	-30%	3,000	44%	5,900
Exchange rate of JPY/USD	108.7	110.0			110.0		110.0



<sup>\*</sup> The provisional accounting for the business combination was confirmed at the end of the previous consolidated fiscal year and the results for the first quarter of fiscal year ended March 31, 2019 reflect the contents of the provisional accounting that was confirmed.

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### FY2020 Q1 Segment Information



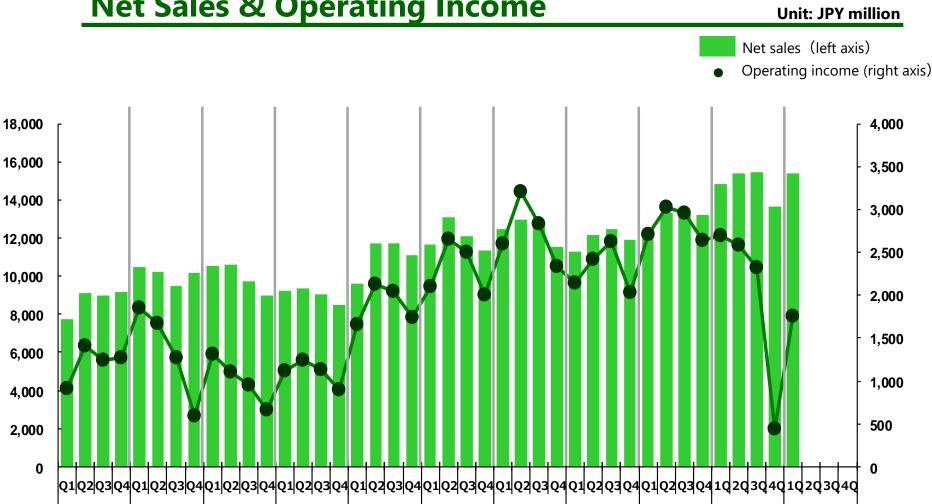


### Trend of Quarterly Performance

### **Net Sales & Operating Income**

FY2013

FY2014



FY2015

FY2016

FY2017



FY2010

Term	Definition
PWB	Printed wiring boards
SR	"Solder resist ink" or "Solder mask"
PKG	Semiconductor packages
DF	Dry film



# Classification of Product

Group	Category		Туре	Remarks		
PWB insulating materials	Rigid	high-end	. Liquid			
	Rigid	regular	Liquid	•SR materials for insulation and surface		
	PKG		Liquid/Dry Film	protection use		
	FPC		Liquid/Dry Film			
	Build-up		Liquid/Dry Film	<ul> <li>build-up materials for interlayer insulation and hole plugging use</li> </ul>		
Other related products	Other		Liquid	<ul><li>marking, etching, plating materials</li><li>flux, solvent etc.</li><li>conductive silver paste</li></ul>		

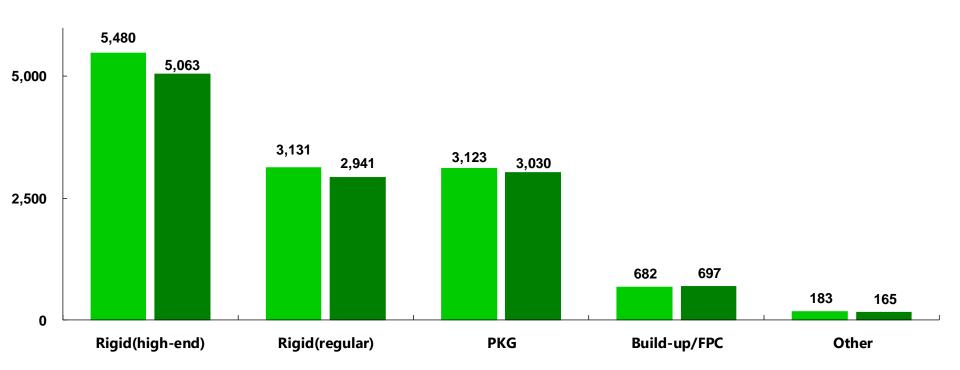


### **Electronics Materials Business**

### **Sales Results by Product Group Category**

**Unit: JPY million** 





X Revisions to the numbers of sales results recently announced, due to the revision of product group



